## Team Correia

Powered by Keller Williams Realty MV



## OUR STORY +

Welcome to Team Correia! With 23 years combined real estate experience, our team is led by Kevin Correia and his wife Ana Lisa Colon-Correia. Joined by Jarad Gagnon. Kevin, Jarad and Ana grew up in the Merrimack Valley. We service all areas of MA and Southern New Hampshire. Our mission is to consistently provide unbeatable service. We have always had a passion for real estate and helping people. In this profession, we are allowed to do both! There is no better feeling to us than helping people find their dream home.

## Team Correia







Kevin has over 13 years experience in banking and financing and has a master's degree in Business Administration. He is well versed in all aspects of real estate and shares his knowledge with his teammates to ensure that all clients benefit from his experience. We pride ourselves on hard work and great service. We believe in keeping an open line of communication at all times to guarantee that our clients and our team are always on the same page. Whether you are buying or selling your home, we will go above and beyond to verify that all deadlines are met and to ensure a smooth closing. We look forward to earning your trust and business.





### CONNECT WITH TEAM CORREIA

ON SOCIAL MEDIA

SCAN [





## Kevin Correia





(978) 866-7368

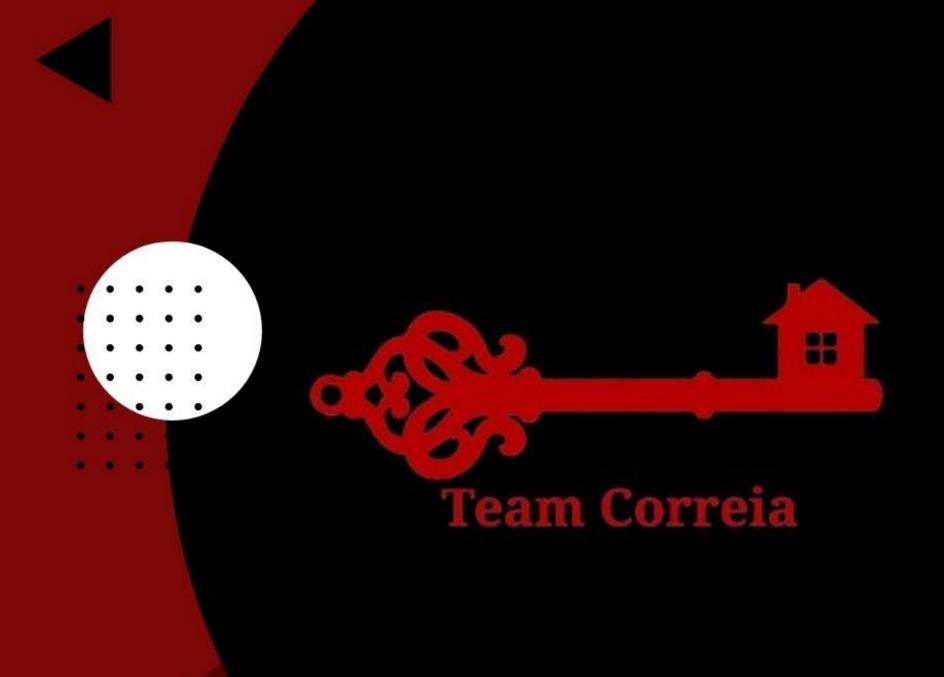




teamcorreiarealestate@gmail.com



## Mandatory Licensee Disclosure



### Commonwealth of Massachusetts



### BOARD OF REGISTRATION OF REAL ESTATE BROKERS AND SALESPERSONS

http://www.mass.gov/ocabr/licensee/dpl-boards/re/

### MASSACHUSETTS MANDATORY LICENSEE-CONSUMER RELATIONSHIP DISCLOSURE THIS IS NOT A CONTRACT

This disclosure is provided to you, the consumer, by the real estate licensee listed in this disclosure.

### THE TIME WHEN THE LICENSEE MUST PROVIDE THIS NOTICE TO THE CONSUMER:

All real estate licensees must present this form to you at the first personal meeting with you to discuss a specific residential property. If there is no personal meeting between you and the licensee, this form must be presented electronically or through some other means before the licensee enters into a contract with a consumer. Residential property is defined as land with a building intended for use as a one to four-unit residential dwelling or the purchase or sale of land on which a building is intended to be constructed for use as a one-or two-unit residential dwelling. In the event this relationship changes an additional disclosure must be provided and completed at that time.

### CONSUMER INFORMATION AND RESPONSIBILITY:

If you are a buyer or seller, you can engage a licensee to provide advice, assistance and representation to you as your agent. The licensee can represent you as the seller (Seller's Agent) or represent you as the buyer (Buyer's Agent) or can assist you as a Facilitator.

All real estate licensees, regardless of the working relationship with a consumer must, by law, present properties honestly and accurately, and disclose known material defects in the real estate.

The duties of a real estate licensee do not relieve consumers of the responsibility to protect their own interests. If you need advice for legal, tax, insurance or land survey matters it is your responsibility to consult a professional in those areas. Real estate licensees do not and cannot perform home, lead paint, or insect inspections, nor do they perform septic system, wetlands or environmental evaluations.

Do not assume that a real estate licensee works solely for you unless you have an agreement for that relationship.

Printed name of consumer

### For more detailed definitions and descriptions about real estate relationships, please see page 2 of this disclosure.

Check one:	E NAMED BELOW IS  ☐ Seller's agent	☐ Buyer's agent	☐ Facilitator			
seller's o	r buyer's agent is chec	ked above, the licensee mu	st complete the following	ng section	n:	
Check one:	☐ Non-Designated Agency		☐ Designated Agency			
		usiness listed below and all re also working as the agent	Only the licensee named herein represents the  Seller Buyer (designated seller agency or designate buyer agency). In this situation any other agents affiliated with the firm or business listed below do not represent you and may represent another party in your real estate transaction.			
By signing b	elow, I, the real estate license	ee, acknowledge that this disclosu	re has been provided to the	consumer n	amed herein:	
Signature of I.	icensee	Printed name of Licensee	License #	☐ Broker	☐ Salesperson	Today's Date
Name Real Estate Brokerage Firm		Brokerage Firm License #				
Name Real Es	tate Brokerage Firm					
Name Real Es		Printed name of consumer		□ Buyer	☐ Seller	Todav's Date

☐ Check here if the consumer declines to sign this notice.

Today's Date

Last Revised September 20, 2021 Kevin Correia

Signature of consume

Keller Williams Realty, Inc.

### TYPES OF AGENCY REPRESENTATION

### SELLER'S AGENT

A seller can engage the services of a real estate licensee to act as the seller's agent in the sale of the seller's property. This means that the real estate agent represents the seller, who is a client. The agent owes the seller client undivided loyalty, reasonable care, disclosure, obedience to lawful instruction, confidentiality and accounting. The agent must put the seller's interests first and attempt to negotiate price and terms acceptable to their seller client. The seller may authorize sub-agents to represent him/her in marketing its property to buyers, however the seller should be aware that wrongful action by the real estate agent or sub-agents may subject the seller to legal liability for those wrongful actions.

### BUYER'S AGENT

A buyer can engage the services of a real estate licensee to act as the buyer's agent in the purchase of a property. This means that the real estate agent represents the buyer, who is a client. The agent owes the buyer client undivided loyalty, reasonable care, disclosure, obedience to lawful instruction, confidentiality and accounting. The agent must put the buyer's interests first and attempt to negotiate price and terms acceptable to their buyer client. The buyer may also authorize sub-agents to represent him/her in purchasing property, however the buyer should be aware that wrongful action by the real estate agent or sub-agents may subject the buyer to legal liability for those wrongful actions.

### (NON-AGENT) FACILITATOR

When a real estate licensee works as a facilitator that licensee assists the seller and/or buyer in reaching an agreement but does not represent either the seller or buyer in the transaction. The facilitator and the broker with whom the facilitator is affiliated, owe the seller and buyer a duty to present all real property honestly and accurately by disclosing known material defects and owe a duty to account for funds. Unless otherwise agreed, the facilitator has no duty to keep information received from a seller or buyer confidential. Should the seller and/or buyer expressly agree, a facilitator relationship can be changed to a seller or buyer client relationship with the written agreement of the person so represented.

### DESIGNATED SELLER'S AND BUYER'S AGENT

A real estate licensee can be designated by another real estate licensee (the appointing or designating agent) to represent a buyer or seller, provided the buyer or seller expressly agrees to such designation. The real estate licensee once so designated is then the agent for that buyer or seller who becomes the agent's client. The designated agent owes the buyer client or seller client, undivided loyalty, reasonable care, disclosure, obedience to lawful instruction, confidentiality and accounting. The agent must put their client's interests first, and attempt to negotiate price and terms acceptable to their client. No other licensees affiliated with the same firm represent the client unless otherwise agreed upon by the client. In situations where the appointing agent designates another agent to represent the seller and an agent to represent the buyer in the same transaction, then the appointing agent becomes a dual agent. Consequently, a dual agent cannot fully satisfy the duties of loyalty, full disclosure, obedience to lawful instructions, which is required of a seller or buyer agent. Only your designated agent represents your interests. Written consent for designated agency must be provided before a potential transaction is identified, but in any event, no later than prior to the execution of a written agreement for purchase or sale of residential property. The consent must contain the information provided for in the regulations of the Massachusetts Board of Registration of Real Estate Brokers and Salespeople (Board). A sample consent to designated agency is available at the Board's website at <a href="https://www.mass.gov/dpl/re">www.mass.gov/dpl/re</a>.

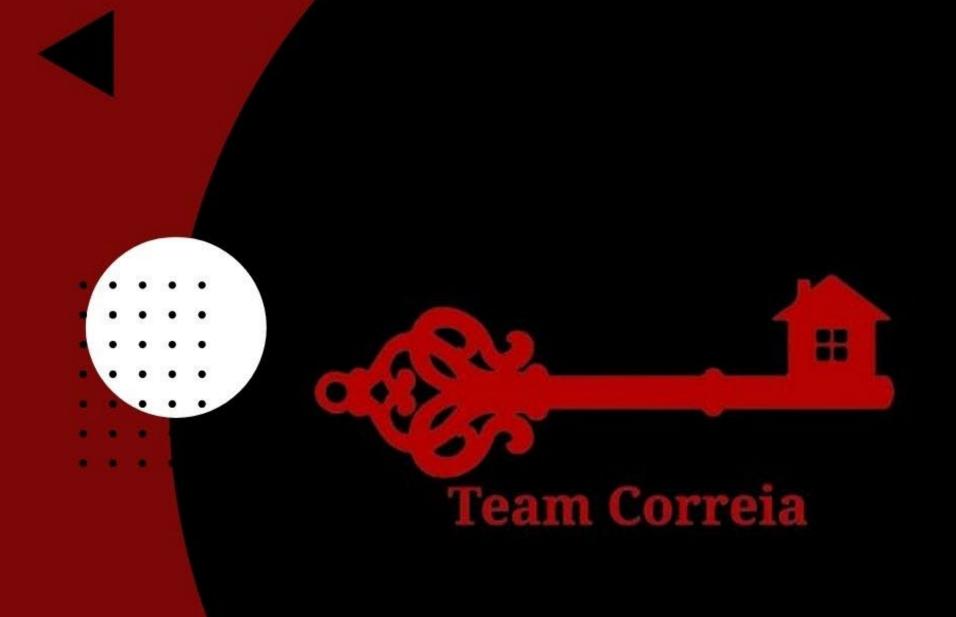
### DUAL AGENT

A real estate licensee may act as a dual agent representing both the seller and the buyer in a transaction but only with the express and informed written consent of both the seller and the buyer. A dual agent shall be neutral with regard to any conflicting interest of the seller and buyer. Consequently, a dual agent cannot satisfy fully the duties of loyalty, full disclosure, obedience to lawful instructions, which is required of a seller or buyer agent. A dual agent does, however, still owe a duty of confidentiality of material information and accounting for funds. Written consent for dual agency must be provided before a potential transaction is identified, but in any event, no later than prior to the execution of a written agreement for purchase or sale of residential property. The consent must contain the information provided for in the regulations of the Massachusetts Board of Registration of Real Estate Brokers and Salespeople (Board). A sample consent to dual agency is available at the Board's website at <a href="https://www.mass.gov/dpl/re">www.mass.gov/dpl/re</a>.

Last Revised September 20, 2021

Kevin Correia Keller Williams Realty, Inc.

## Contract to Purchase



### CONTRACT TO PURCHASE REAL ESTATE #501 (Page 1 of 3)

(With Contingencies)

Kevin Correia



(BINDING CONTRACT. IF LEGAL ADVICE IS DESIRED, CONSULT AN ATTORNEY.)

From: Name(s): Address:	BUYER(S):	Address:	OWNER OF RECORD ("SELLER"):
	usetts licensed real estate broker,		, is operating in this
on behalf o	f	a signed Massa	chusetts Mandatory Real Estate Licensee-Consume
The BUYE	R offers to purchase the real property described	d as	
	together with all buildings and improve	ments thereon (	the "Premises") to which BUYER has been
introduced	by		upon the following terms and conditions:
of the P	remises (the "Offer"), due as follows:		to the SELLER for the purchase
	as a deposit to bin		
[	□ and delivered herewith to the Seller or Seller's	agent	
	<ul> <li>or to be delivered forthwith upon receipt of writ</li> </ul>		
ii. \$_	as an additional de	eposit upon exe	cuting the Purchase and Sale Agreement;
iii. Ba	lance by bank's, cashier's, treasurer's or certified	d check or wire	transfer at time for closing.
agreem \$ of closin	ent to pay  dollars to  which is to  dollars to  dolla	□net/□gross) s	ations under this agreement are subject to SELLER'S elling price of the Premises or □ a flat fee or, the "BUYER's BROKER" at the time fer of compensation made by the LISTING BROKER
this Offe otherwis notice to	er and attached Addenda, if any, shall be signed se this Offer shall be deemed rejected and the mo	by the SELLEI oney tendered h	by which time a copy on the second copy on the second copy of the
execute substan	the Standard Purchase and Sale Agreement	t of the MASS	or before □a.m./□p.m. on ACHUSETTS ASSOCIATION OF REALTORS® of agreement between the parties and this Offer sha
5. Closing	*		veying good and clear record and marketable title a
Registry	of Deeds or such other time or place as may be		

MassForms\* ©1999, 2000, 2001, 2002, 2007, 2010, 2012, 2013, 2014, 2017, 2024 MASSACHUSETTS ASSOCIATION OF REALTORS® 10.22.2014/403031



### CONTRACT TO PURCHASE REAL ESTATE #501 (Page 2 of 3)

(With Contingencies)



6.	Escrow. The deposit shall be held by
7.	Contingencies. It is agreed that the BUYER'S obligations under this Offer and any Purchase and Sale Agreement signed pursuant to this Offer are expressly conditioned upon the following terms and conditions:
	a. Mortgage. (Delete if Waived) The BUYER'S obligation to purchase is conditioned upon obtaining a written commitment for financing in the amount of \$at prevailing rates, terms and conditions by The BUYER shall have an obligation to act reasonably diligently to satisfy any condition within the BUYER'S control. If, despite reasonable efforts, the BUYER has been unable to obtain such written commitment the BUYER may terminate this agreement by giving written notice that is received by 5:00 p.m. on the calendar day after the date set forth above. In the event that notice has not been received, this condition is deemed waived. In the event that due notice has been received, the obligations of the parties shall cease, and this agreement shall be void; and all monies deposited by the BUYER shall be returned. In no event shall the BUYER be deemed to have used reasonable efforts to obtain financing unless the BUYER has submitted one application by and acted reasonably promptly in providing additional information requested by the mortgage lender.
	b. Inspections. (Delete if Waived) The BUYER'S obligations under this agreement are subject to the right to obtain inspection(s) of the Premises or any aspect thereof, including, but not limited to, home, pest, radon, lead paint, energy usage/efficiency, septic/sewer, water quality, and water drainage by consultant(s) regularly in the business of conducting said inspections, of BUYER'S own choosing, and at BUYER'S sole cost by If the results are not satisfactory to BUYER, in BUYER'S sole discretion, BUYER shall have the right to give written notice received by the SELLER or SELLER'S agent by 5:00 p.m. on the calendar day after the date set forth above, terminating this agreement. Upon receipt of such notice this agreement shall be void and all monies deposited by the BUYER shall be returned. Failure to provide timely notice of termination shall constitute a waiver. In the event that the BUYER does not exercise the right to have such inspection(s) or to so terminate, the SELLER and the listing broker are each released from claims relating to the condition of the Premises that the BUYER or the BUYER'S consultants could reasonably have discovered.
8.	Representations/Acknowledgments. The BUYER acknowledges receipt of a Massachusetts Mandatory Real Estate Licensee-Consumer Agency Disclosure, Property Transfer Lead Paint Notification and Certification (for residences built before 1978) and Home Inspectors Facts for Consumers brochure (prepared by the Office of Consumer Affairs). The BUYER is not relying upon any representation, verbal or written, from any real estate broker or licensee concerning legal use. Any reference to the category (single family, multi-family, residential, commercial) or the use of this property in any advertisement or listing sheet, including the number of units, number of rooms or other classification is not a representation concerning legal use or compliance with zoning by-laws, building code, sanitary code or other public or private restrictions by the broker. The BUYER understands that if this information is important to BUYER, it is the duty of the BUYER to seek advice from an attorney or written confirmation from the municipality. In addition, the BUYER acknowledges that there are no warranties or representations made by the SELLER or any broker on which BUYER relies in making this Offer, except those previously made in writing and the following:
9.	Buyer's Default. If the BUYER defaults in BUYER'S obligations, all monies tendered as a deposit shall be paid to the SELLER as liquidated damages and this shall be SELLER'S sole remedy.
10	Additional Terms.
7	DIATE DIATE







### CONTRACT TO PURCHASE REAL ESTATE #501 (Page 3 of 3)

(With Contingencies)



SELLER(S): (check one and sign below)			
(c) Reject(s) the Offer and MAKE(S) A COUNTEROFFER on the following terms:  This Counteroffer shall expire at a.m./p.m. on if not withdrawn earlier.  SELLER, or spouse Date SELLER Date  (IF COUNTEROFFER FROM SELLER) BUYER'S REPLY  The BUYER: (check one and sign below):  (a) ACCEPT(S) the Counteroffer as set forth above at a.m./p.m. on this day of			
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The BUYER: (check one and sign below):  (a) ACCEPT(S) the Counteroffer as set forth above ata.m./p.m. on thisday of			
JUYER Date BUYER Date			
RECEIPT FOR DEPOSIT			
I hereby acknowledge receipt of a deposit in the amount of\$from the BUYER thisday of  Escrow Agent or Authorized Representative			







## How to find the best realtor for you?



How do choose a realtor and decide who is the most experienced?



# How's the current real estate market?



Difference 4 between a single agent and working with a real estate team.

