FIRST TIME HOMEBUYERS PRESENTATION BY

Lisa M. Balakin

Paul A. Balakin Insurance Agency

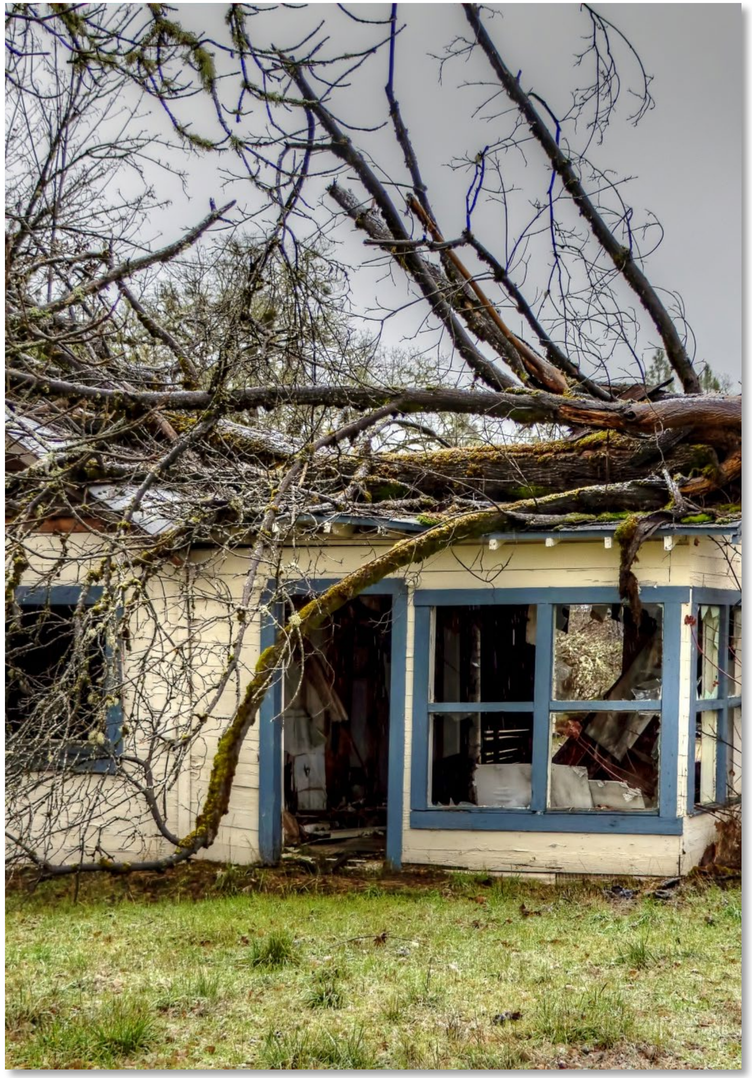
978-441-3003

lbalakin@comcast.net

www.paulabalakininsurance.com

WHAT IS HOMEOWNERS INSURANCE?

Homeowners insurance provides **you with financial protection in the event of a disaster or accident** involving your home.



WHY IS IT IMPORTANT TO HAVE?

DIFFERENT TYPES OF HOME POLICIES INCLUDE:

- Most common when purchasing a home, H0-3 Special Form- Owner Occupied
- Also purchasing a condo/townhouse, H0-6, Owner Occupied (walls in Coverage)
- Another Common when purchasing a home, DP-3 Special Form- Dwelling Fire- Landlord
- Others- Vacant and Builders risk
- If renting a house, apartment or condo, H0-4 Tenant Occupied (you as the tenant)

WHAT YOU WILL SEE ON A POLICY DECLARATION COVERAGE SELECTIONS PAGE

- **A** Dwelling
- **B** Other Structures
- **C** Personal Property
- **D** Loss of Use
- **E** Personal Liability
- **F** Medical Payments To Others

A- DWELLING

The main coverage. This the part of your homeowners insurance policy that will pay for the rebuilding or the repair of the physical structure of your home if it's damaged by a covered hazard.

B-OTHER STRUCTURES

Covers structures not attached to the home such as a detached Garage, Shed, Pool Fences & Etc.

C- PERSONAL PROPERTY

includes items like electronics, housewares, clothing, and furniture. It can also be items you keep in your yard or other structures, like patio furniture, a hot tub, bikes, or tools. If your stuff is stolen or damaged by a covered peril, this coverage may help pay for its repair or replacement.

D-LOSS OF USE

Will pay for the additional costs you might incur for reasonable housing and living expenses if a covered event makes your house temporarily uninhabitable while it's being repaired or rebuilt.

EX. Example- If your living expenses went from $5,000/m to $7,000/m because of a claim the $2,000 difference would be covered by the loss of use coverage.

E- PERSONAL LIABILITY

This is if a claim is made or a suit is brought against an insured because of bodily injury or property damage arising from a covered occurrence. Coverages are between 100k to 500k

Ex. If a friend falls down your hallway stairs and is injured, their bodily injury could be covered by this coverage.

F- MEDICAL PAYMENTS TO OTHERS

provides guest medical protection and will reimburse the injured individual. Coverage is between $1,000 and $5,000.

- OTHER PARTS YOU MAY SEE INCLUDED ON YOUR POLICY BUT ARE NOT LIMITED TO ARE:

-THE NAMED INSURED AND PROPERTY LOCATION
-DEDUCTIBLE
-MORTGAGE COMPANY
-TOTAL POLICY PREMIUM
-AGENCY/COMPANY INSURING PROPERTY

HOMEOWNERS INSURANCE WAS SET UP FOR CATASTROPHIC LOSSES- NOT FOR SMALL CLAIMS OR USUAL MAINTENANCE/WEAR AND TEAR.

IF A CLAIM ARISES, HOW DO I DETERMINE IF ITS SMALL OR LARGE?
---HOMEOWNER RESEARCH!!

CAN MY INSURANCE INCREASE OR GET CANCELLED IF A CLAIM IS MADE?
---MOST CERTAINLY!!

WHAT DO YOU DO WHEN A CLAIM ARISES?

~To your ability, try to prevent any further damage from occurring (Fix/Stop)

~If a fire or injury with severe potential harm call 911

~Take pictures of all affected areas and items if able

~Homeowner Research- Is this damage going to exceed my deductible and by how much? Will it be worth while putting this claim in?

CONTINUED...

-Example if claim should be reported. If the claim happens to be $5,000 and you have a $2500 deductible, would you report this?

-If discussed and it is determined the claim is significantly out of reach to pay for out of pocket, call your insurance company/carrier.

-A claims adjuster will be assigned and will give you all the tools and information you need to have the claim rectified.

A LOT IS COVERED UNDER A HOME HO-3 POLICY BUT BE AWARE OF WHATS NOT COVERED

-Flood & Earthquake
-Termites and certain insects damage
-Limited Mold Coverage
-Wear and Tear
-Valuable jewelry, art, collectibles unless Scheduled
-Etc.

FACTORS AND CHANGES TO LET YOUR AGENT KNOW ABOUT. THESE CAN ALSO DETERMINE WHETHER YOU ARE ACCEPTED OR DENIED BY AN INSURANCE CARRIER.

Any pets?

Any Pool?

Any Trampoline?

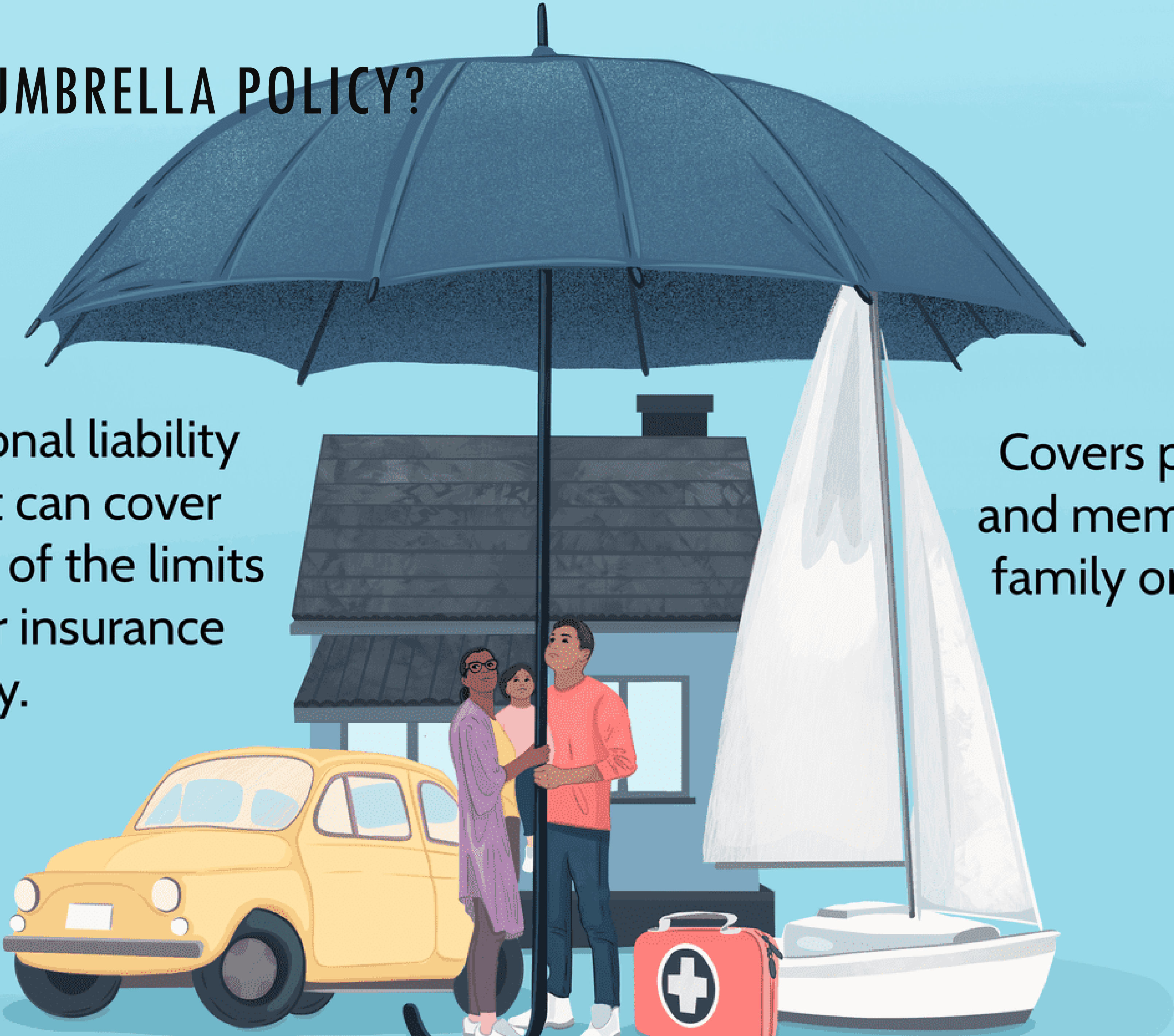
Other items to tell your agent if home is vacant, remodeling/additions or any uncorrected damages.

DISCOUNTS

- New updates on home
- Green/Paperless
- Alarm System
- Auto/Home Bundling
- Claim-History

You could save hundreds when combining your auto and home insurance with the same carrier

WHAT IS AN UMBRELLA POLICY?



A type of personal liability insurance that can cover claims in excess of the limits of your regular insurance policy.

Covers policyholder and members of their family or household.


WHEN DO YOU NEED UMBRELLA INSURANCE?
Significant savings and assets
Owner of a dog
RENT
Rental property landlord
Swimming pool on property
Teenage driver in household
Trampoline on property

PURCHASING A HOMEOWNER POLICY TIPS..

~Check in with your insurance agent no more than 30 days ahead of time for quoting.

~Have you mortgage broker and agent exchange emails/telephone numbers to make the process easy.

~Typically the home premium DOES need to be paid in full for the first year. (Inquire with your mortgage broker)

POLICY MAINTENANCE

Check in with your insurance agent when any changes are being made to or on your property.

Call to discuss up to 30 days prior your renewal to see if any discounts can be applied for OR

Many agents have multiple carriers and may be able to be competitive with someone new.

ANY QUESTIONS?

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THANK YOU FOR YOUR TIME AND CONGRATULATIONS ON THE FIRST STEP OF THE HOME BUYING PROCESS! BEST WISHES!

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